

PRESS RELEASE

Abdul Latif Jameel Motors in China recognized as one of the top Toyota dealerships

- *Abdul Latif Jameel Motors China receives a number of awards for overall performance in 2017, including the highest award given by the joint-venture between Toyota Motor Corporation and FAW in the country called FAW-Toyota Motor Sales*
- *Operations rated top out of 545 dealers in the country for customer satisfaction, pre-owned vehicles and parts, and accessories sales*

Beijing, China – March 11, 2018

Abdul Latif Jameel Motors in China has been recognized as one of the top Toyota dealerships after it received a number of prestigious awards, including the highest award given by the joint-venture FAW-Toyota Motor Sales (FTMS) in the country, for its overall performance in 2017.

Following an end of year review by FTMS of its dealer network, Abdul Latif Jameel Motors' China operations in Chengdu was given best performance awards in customer satisfaction, pre-owned vehicles and parts, and accessories sales. In addition, the Abdul Latif Jameel Motors operation in Qingdao was rated in the top three of 545 dealers for customer satisfaction.

Abdul Latif Jameel Motors China has previously received Toyota Gold and Silver awards, the highest awards given by FTMS to its dealers, based on their overall performance.

Mohammed Abdul Latif Jameel, Chairman and Chief Executive Officer of Abdul Latif Jameel, said: "We are proud to represent one of the world's most recognized passenger vehicle brands - Toyota and Lexus - in China. Our commitment to adding value, industry experience, and deep roots in the country has seen us recognized as an automotive partner of choice.

"Globally, we are one of the world's leading independent Toyota distributors and a trusted strategic partner for more than 60 years. Our consumer-focused, Guest-First philosophy combined with a Kaizen continuous improvement ethos has been the basis of this strong and enduring partnership with Toyota and remains at the heart of everything we do.

George Wang, Country General Manager for Abdul Latif Jameel in China, said: "We are honored to be recognized with a number of awards in what is a milestone 20th year for Abdul Latif Jameel in China.

"We are always striving to do things better, and that is why we have put in place a number of initiatives to ensure we always place our guests first."

At the beginning of 2017, Abdul Latif Jameel China kicked off a customer education and familiarization program, called '1st Time Service Experience' for guests servicing their new Toyota vehicle for the very first time. The program aims to provide a better understanding of the high standards guests can expect from Abdul Latif Jameel Motors as a 'Gold' certified Toyota dealer. In addition, it aims to emphasize the importance of using genuine parts to keep their vehicle operating as the manufacturer designed it.

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Abdul Latif Jameel Motors

Abdul Latif Jameel Motors is a leading international independent automotive distributor, representing a number of global automotive brands, and is one of the world's leading independent Toyota distributors in key markets across Middle East, North Africa and Turkey (MENAT), Asia and Europe.

Abdul Latif Motors offers full brand representation, including wholesaling, marketing, sales, servicing, personalization of vehicles and spare parts manufacturing. Its passenger vehicle portfolio also includes Toyota, Lexus and Ford.